Authorized and regulated by the FRC • Member of the Mongolian Stock Exchange

### February 10<sup>th</sup> 2014

# Mongolia Investors Cockpit Monthly Report

Underwriting, Investment Advisory, Dealing and Brokerage



MSE Top 20 Index, 1 year performance 16,750.2 -4.68% YOY



MSE Top 20 Stocks

(Share Price, Monthly performances as of 7/2/2013)

6,695	+18.50%
105,000	+17.29%
17,490	+16.52%
106,800	+14.79%
2,530	1.20%
4,229	0.71%
1,599	+-0.00%
153	+-0.00%
17,260	-1.37%
944	-1.56%
90	-2.17%
680.63	-2.77%
250	-3.10%
5,300	-7.02%
55,000	-7.56%
4,000	-8.07%
120	-11.11%
6,800	-11.69%
8,300	-12.45%
579.5	-17.21%
	Source: MSE
	105,000 17,490 106,800 2,530 4,229 1,599 153 17,260 944 90 680.63 250 5,300 55,000 4,000 120 6,800 8,300

#### Mongolia in the global context

Index	YOY perf.	YTD perf.
DJIA (US)	+14.54%	-5.53%
Nikkei 225 (JP)	+28.98%	-11.54%
Hang Seng (HK)	-3.50%	-7.36%
DAX 30 (DE)	+21,94%	-3.09%
SMI (CH)	+13,10%	+0.19%
MSE20	-4.42%	+3.44%

#### Foreign Exchange Rates

(Monthly performances)		
USD-MNT	1,730	+3.0%
JPY - MNT	17.05	+7.0%
EUR-MNT	2,339	+1.5%
CHF-MNT	1,913	+1.9%
		Source: Mongol Bank

## January Trading

The MSE TOP 20 index went up some 3% this month but the total amount of trading on the local stock market was low at 917 million MNT. In January 2013 the same number was 4.2 billion and in December last year it was 3.2 billion. The total market cap of MSE listed companies is now 1.6 trillion MNT.

## **Listed Companies**

#### Sharyn Gold JSC (SHG) takes 10 million USD loan

SHG's stock price rose after news release on European Bank for Reconstruction and Development (EBRD) set to lend 10 million USD to the company for the development of plants to supply washed coal and smokeless fuel briquettes to Ulaanbaatar.

# APU JSC (APU) Soyombo brand expanding into foreign markets

This is the brand's first expansion outside of Mongolia and into the US, Canada, UK, Russia, Korea and Macao. Arthur Shapiro, APU Company Managing Director Americas, says of Soyombo's introduction, "We are excited and prepared to launch Soyombo in the US. As one of the most popular vodkas in its homeland, we thought it high time to introduce this exquisite hand-made vodka for serious aficionados who appreciate taste. We have put in place a team of professionals in the US to help us build a strong business in our current markets. In 2014 we expect to move into a few more but we plan to build this brand on quality of relationships, not quantity."

#### Merex JSC (MRC)

New security issuer Merex JSC was listed at the MSE and its securities were registered at the MSCHCD in January. Standard Investment LLC is the bookrunner and the IPO is planned at the end of February.

## Economy

Source- Bloomberg

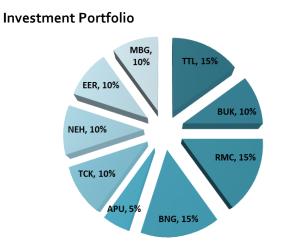
#### The World Economic Forum publishes "Scenarios for Mongolia" report

The report can be downloaded for free under following link: <u>http://www.weforum.org/reports/scenarios-mongolia</u>

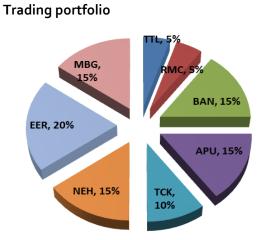


Authorized and regulated by the FRC • Member of the Mongolian Stock Exchange

## Standard Investment MSE<sub>20</sub> Portfolios



This investment portfolio is recommended for long term investors.



This trading portfolio is targeting short term gains.

For further information please contact our brokers.



### **Global Network Contacts**

MONGOLIA	EUROPE & MIDDLE EAST	HONG KONG
Standard Investment LLC Headoffice Jigjidjav's Street 5/3 Khoroo 1, Chingeltei District Ulaanbaatar, Mongolia Postal address: POB 1487, Central Post Office Ulaanbaatar 15160	Standard Investment LLC Representative Office Switzerland Bahnhofstrasse 98, 4th Floor 8001 Zurich	Standard Investment Co. Ltd. Hong Kong Branch 21st Floor, Fairmont House, 8 Cotton Tree Drive, Central Hong Kong
T +976 7011 4433	T +41 44 500 3220	T +852 61030227
info@standardinvestment.mn	europe@standardinvestment.mn	hk@standardinvestment.mn

## **Disclosures and Important Information**

The information and opinions were prepared by Standard Investment LLC, and/or its affiliates (collectively, "Standard Investment").

#### **Analyst Certification**

As to each company mentioned in this report, the respective primary research analyst or analysts covering that company hereby certify that their views about the companies and their securities discussed in this report are accurately expressed and that they have not received and will not receive direct compensation in exchange for expressing specific recommendations or views in this specific report.

#### Market Research Conflict Management Policy

The equity research analysts or strategists principally responsible for the preparation of Standard Investment's market research have received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors, firm revenues and overall investment banking revenues.

The fixed income research analysts or strategists principally responsible for the preparation have received compensation based upon various factors, including quality, accuracy and value of research, firm profitability or revenues (which include fixed income trading and capital markets profitability or revenues), client feedback and competitive factors. Fixed Income Research analysts' or strategists' compensation is not linked to investment banking or capital markets transactions performed by Standard Investment or the profitability or revenues of particular trading desks.

Standard Investment and its affiliates and/or sister companies (part of the Standard Group) do business that relates to companies/instruments covered in Standard Investment's research publications, including market making, providing liquidity and specialized trading, risk arbitrage and other proprietary trading, fund management, investment services and investment banking. Standard Investment sells to and buys from customers the securities/instruments of companies covered in our research publications on a principal basis. Standard Investment's may have a position in the debt of the Company or instruments discussed in this report.

INVESTORS ACT ON THEIR OWN RISK. THIS IS NOT AN OFFER TO BUY OR SELL OR THE SOLICITATION OF AN OFFER TO BUY OR SELL ANY SECURITY/INSTRUMENT OR TO PARTICIPATE IN ANY PARTICULAR TRADING STRATEGY.

ALL INFORMATION IN THIS REPORT IS FOR GENERAL INFORMATION ONLY. THE INFORMATION IS DERIVED FROM SOURCES WHICH THE COMPANY BELIEVES TO BE RELIABLE AND PREPARED IN GOOD FAITH. STANDARD INVESTMENT LLC MAKES NO GUARANTEE OF ACCURACY, TIMELINESS AND COMPLETENESS OF THE INFORMATION. NEITHER STANDARD INVESTMENT NOR ITS AFFILIATES SHALL BE LIABLE FOR ANY DAMAGES ARISING OUT OF ANY PERSON'S RELIANCE UPON THIS REPORT.

IT IS NOT ALLOWED TO COPY, REPRODUCE AND/OR DISTRIBUTE PARTS OF THIS RESEARCH REPORT (OR THE WHOLE CONTENT) TO THIRD PARTIES WITHOUT THE WRITTEN CONSENT OF STANDARD INVESTMENT LLC.

© 2014 Standard Investment LLC – "Mongolia Investors Cockpit" is a service mark of Standard Investment LLC.